

Travel Agent REDUCED RATES

Dear Travel Partner,

Below is a list of current sailings offering Travel Agent Reduced Rate space.

Reduced Rates are based on availability and granted on a first-come first-served basis. Only full-time Travel Agents are eligible. Application must be signed by the agency owner or manager. Incomplete applications will not be processed.

Reduced rates shown here are per person, per day based on availability at the time the request is received.

Government taxes and fees are additional. Our best effort will be made to book the category of your choice, subject to availability. If not available, we will book the next best category. Reduced rates apply to the travel agent and guests sharing the same stateroom. Single Occupancy is 200% of the reduced rate.

2014 Voyages Currently Eligible for Reduced Rate Requests

RIVIERA	05 August, 2014	Istanbul – Venice (Cat. B-A)
RIVIERA	01 September, 2014	Rome – Istanbul (Cat. B-PH)
RIVIERA	08 September, 2014	Barcelona – Istanbul (Cat. B)
RIVIERA	22 September, 2014	Istanbul – Athens (Cat. B-PH)
RIVIERA	02 October, 2014	Athens – Barcelona (Cat. B-PH)
MARINA	24 September, 2014	Lisbon – Rome (Cat. B-PH)
INSIGNIA	17 October, 2014	New York – Miami (Cat. C-B)

****Limited categories available. Confirmation will reflect best available category closest to your request.**

Inside Stateroom - \$75 per person, per day

Outside Stateroom - \$100 per person, per day

Veranda - \$125 per person, per day

Penthouse - \$150 per person, per day

All bookings are Cruise-Only, non-commissionable and non-transferable. Confirmation will be based on Space Available at time of booking. Reduced Rates may be withdrawn at any time without notice. Please see the Reduced Rate Request Form for full terms and conditions. **Please see the Reduced Rate Request Form for full terms and conditions.**

Booking Fee (AU\$100) is additional.

Thank you for your continued support.





TRAVEL AGENT REDUCED RATE PROGRAM

TERMS & CONDITIONS

1. To be eligible for reduced rates travel, the applicant must be a full time travel agent/ sales person currently employed by a recognized travel agency for a minimum of 1 year. Proof of the afore mentioned will be required along with completed request form (see # 6). Only signed applications will be accepted. Incomplete applications will be discarded.
2. All bookings are Cruise-Only, non-commissionable and non-transferable. Air, ground transportation and hotel accommodations are not available for purchase unless otherwise specified.
3. Travel agent reduced rate privileges are not available for any holiday sailings, inaugural sailings or other selected sailings as stated by Oceania Cruises, Inc.
4. Reduced rate travel request form must be completed in it's entirety including the following: Complete Travel Agency information including IATA, Agency owner/manager's signature, Travel Agent information and signature. Applications not completed will be automatically denied. Completed request form must be faxed to Oceania Cruises, Attention sales on 02 9929 4543 along with copies of your valid Travel Agent IATA ID card.
5. Confirmation of reduced rates sailings is based on availability and will be confirmed at the discretion of Oceania Cruises. All confirmed agents will be contacted by an Oceania Cruises representative at that time either by e-mail or fax. **Declined applicants will not be notified.**
6. Onboard solicitation of Oceania Cruises' full fared guests by a Travel Agent is strictly forbidden and will not be tolerated. Should a complaint be made against a soliciting Travel Agent, the agent can be asked to disembark at any time, at the ship's discretion, at the agent's expense.
7. Reduced rate travel is a privilege and professional courtesy to enhance your knowledge and ability to sell Oceania Cruises. Professionalism is expected at all times. If an issue must be addressed with any staff member, it should be done with decorum. Any travel agent exhibiting disrespectful, or inappropriate behavior onboard, will not be welcomed to sail with us in the future and can be disembarked at any time, at the ship's discretion and at the agent's expense.
8. Only one cabin can be reserved per agency, per sailing. A second cabin may be granted at the sole discretion of Oceania Cruises.
9. All reservations made under the reduced rate program are non-refundable and subject to a 100% cancellation fee. No name changes will be allowed.
10. Oceania Cruises, Inc. does not offer an advanced confirmation program. Existing bookings cannot be converted to a travel agent reduced rate.
11. **You are responsible for researching and obtaining the necessary visas and immunizations when necessary.**
12. Oceania Cruises, Inc. reserves the right to deny a travel agent reduced rate request at anytime, for any reason.
13. Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.
14. Rates are based on Double Occupancy, Single Rate is charged at 200%.



2014 TRAVEL AGENT REDUCED RATE PRICING

- Inside Stateroom - \$75 per person, per day**
- Outside Stateroom - \$100 per person, per day**
- Veranda - \$125 per person, per day**
- Penthouse - \$150 per person, per day**

Rates are based on cruise only, double occupancy. Single Rate is charged at 200%. Additional Government fees and taxes will apply.

Stateroom assignments are based on availability. We do not guarantee the availability of any specific category.

Please check off your category choice when completing the application. If you do not choose your category or we cannot accommodate your choice for penthouse or veranda, we will assign you a C1 or below.

PAYMENT

- 1- Only credit card payments from Visa, MasterCard and American Express will be accepted.
No personal or agency checks will be accepted.
- 2- Once your booking is created you will receive an email or fax copy of your invoice with the payment due date. At that time you can call in payment through our Reservations Department.

Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.



Travel Agent Reduced Rate Application
Agency Information

Agent's Name
(Please Print Clearly)

Title

Agency Name

IATA/CLIA Number
(Copy of IATAN card or certificate must accompany request)

Agency Phone Number

Email Address (required)

Agency Address

City,

State,

Zip

Expired documentation and incomplete applications will not be accepted. Please see terms and conditions for application requirements.

I have read and agree to the terms and conditions [] Y [] N

Personal Information

Ship Requested:

Sailing Date Requested:

Please check off your requested category

[] Penthouse [] Veranda [] Outside [] Inside

Travel Insurance [] YES [] NO

Guest 1 (Name as it appears on passport)

Past Guest Y/N Oceania Club #: _____

Guest 2 (Name as it appears on passport)

Past Guest Y/N Oceania Club#: _____

Guest 3 (Request basis only)

Past Guest Y/N Oceania Club #: _____

Guest 4 (Request basis only)

Past Guest Y/N Oceania Club#: _____

Agent (Print Name)

Date

Agent Signature

Date

Agency Owner/Manager (Print Name)

Date

Agency Owner/Manager (Signature)

Date